### **Resources: Facts over Fiction**

- 1. Books and academic articles
  - Allyship books:
    - Showing Up by Ray Arata
    - Good Guys: How Men Can Be Better Allies for Women in the Workplace by David G. Smith and Brad Johnson
    - Le sexisme, une affaire d'hommes by Valérie Rey Robert [French]
  - Creating space for discussion:
    - Conflict is not abuse by Sarah Schulman
    - Nonviolent communication by Marshall B. Rosenberg
    - Say the Right Thing: How to Talk About Identity, Diversity, and Justice by Kenji Yoshino and David Glasgow
  - Feminism:
    - The Second Sex by Simone de Beauvoir
    - Women, Race and Class by Angela Davis
  - Changing masculinities:
    - The Will to Change by bell hooks
    - On ne naît pas mec by Daisy Letourneur [French]

#### 2. Podcasts

- Les couilles sur la table by Victoire Tuaillon [French]
- A bit fruity by Matt Bernstein

### 3. Instagram accounts

- Challenging new conservative discourses: @professor\_niel or @thespeechprof
- Teaching men how to redistribute Domestic, Mental and Emotional Labor:
  @zackmentallocadcoach
- Antiracism education:@desireebelal [Spanish]
- Popular culture and feminism: Matt Bernstein @mattxiv
- Beyond the gender binary: Alok Vaid-Menon @alokvmenon

### 4. Series and documentaries

- Adolescence [series Netflix]
- Alpha Males [series Netflix]
- Picture a woman [documentary]

# Papers referred to in the presentation

### Andrea Hofer

## Papers on the child penalty

- The child penalty atlas computes child penalties across many countries in the world: Kleven H, Landais C, and Leite Mariante G. (2024): "The Child Penalty Atlas"
  - Link to paper here
  - Link to atlas here
- Importance of "greedy jobs" for gender wage gaps: Claudia Goldin (2014) 'A Grand Gender Convergence: Its Last Chapter', American Economic Review 104(4): 1091-1119.
  - Link to paper here
  - Link to book here
  - Link to relevant articles here
  - Link to podcast episode on Freakonomics here
  - Additionally relevant paper: Goldin C, Katz L. The Cost of Workplace Flexibility for High-Powered Professionals. The Annals of the American Academy of Political and Social Science. 2011;638(1):45–67, Link here
- Importance of structure of jobs available for mother's labour force participation: Beerli, Hofer and Schaede (2025), "Mothers' Labor Force Participation and the Availability of Part-Time Jobs"
  - Link to paper here
- Importance of regular schedules for mothers' labour force participation: Ciasullo and Uccioli (2023), "What Works for Working Mothers? A Regular Schedule Lowers the Child Penalty"
  - Link to paper here

# Differential major and occupation choices

- Differential high-school specialisation by gender in Switzerland: Buser, Peter and Wolter (2017), "Gender, Competitiveness, and Study Choices in High School: Evidence from Switzerland." American Economic Review, 107 (5): 125–30.
  - Link to paper(paid version) here
  - Link to previous working paper (free) here
- More gender biased math teachers in Italy grade girls math performance harsher and affect their self-confidence in math as well as their major choices: Carlana (2019), "Implicit Stereotypes: Evidence from Teacher's Gender Bias", The Quarterly Journal of Economics, Volume 134, Issue 3, pages 1163-1224.
  - Link to paper(paid version) here
  - Link to previous working paper (free) here
  - Link to relevant articles in The Conversation and in Le Monde
- Gender-specialized parenting leads girls to pursue traditionally female majors in Denmark: Brenoe (2022), "Brothers increase Women's Gender Conformity (2022), Journal of Population Economics, volume 35, pages 1859-1996

- Link to paper here
- Link to relevant articles in IZA Newsroom
- Female STEM teachers improve STEM grades of girls and lead to higher STEM major choices: Carrell, S. E., Page, M. E., and West, J. E. (2010). "Sex and science: How professor gender perpetuates the gender gap", The Quarterly journal of economics, 125(3), 1101-1144.
  - Link to paper (paid version) here
  - Link to previous working paper (free) here
- Same gender faculty improve grades: Griffith (2014), "Faculty Gender in the College Classroom: Does it matter for achievement and major choice?", Southern Economic Journal. 81(1) 211-231.
  - Link to paper here

# Leaky pipeline: Hiring

- Correspondence studies typically do not find gender-based hiring discrimination:
  - Academic paper: Betrand and Duflo (2016), "Field Experiments on Discrimination", Handbook of Field Experiments.
    - \* Link to paper here
  - Lectures on the topic and generally on gender equality:
    - \* "Richard T. Ely Lecture Gender in the 21st Century," American Economic Association Papers and Proceedings, 2020, 110 (5): 1-24, available here
    - \* "Coase Lecture The Glass Ceiling," Economica, 2018, 85(338): 205-231, available here
- Study on hiring discrimination with 43 352 recruiters on hiring platform of the Swiss public employment service in 2017 finds hiring discrimination in gender-separated occupations: Hangartner, D., Kopp, D. and Siegenthaler, M. (2021), "Monitoring hiring discrimination through online recruitment platforms", Nature 589, 572–576.
  - Link to paper (paid version) here
  - Link to previous working paper (free) here
  - Link to video summary here, and an article in the LSE Business Review here.

# Leaky pipeline: Promotions

### Women are take longer and are less likely to be promoted:

- Women take longer and are less likely to be promoted than men: Blau and Devaro (2007), "New Evidence on Gender Differences in Promotion Rates: An Empirical Analysis of a Sample of New Hires", Industrial Relations: A Journal of Economy and Society, Volume 46, Issue 3.
  - Link to paper (paid version) here
  - Link to previous working paper (free) here
- Lower promotion rates of women account for 70% of gender differences in wage growth between men and women in Sweden: Bronson and Thoursie (2021), "The Wage Growth and Within-Firm Mobility of Men and Women: New Evidence and Theory", R&R AEJ: Applied
  - Link to paper here

#### **Reasons:**

- Women are perceived as having less potential, despite continuously better performance rankings: Benson, Li and Shue (2021), "Potential" and the Gender Promotion Gap, RR American Economic Review.
  - Link to paper here
  - Link to article in BBC, and MSNBC.
- Male managers spend more time with male employees and promote them more: Cullen and Perez-Truglia (2023), "The Old Boys' Club: Schmoozing and the Gender Gap", American Economic Review, Volume 113, Issue 7, pp. 1703-1740.
  - Link to paper here
  - Link to article in NPR Planet Money, and Bloomberg, Forbes and Der Spiegel
- Male managers assign women less often as project leaders despite equal performance and thus impede their promotion prospects: Bircan, Froebel and Stahl (2024), "Gender Promotion Gaps in Knowledge Work: The Role of Task Assignment in Teams".
  - Link to paper here
- Women receive less recognition for group work in academia and in an experimental setting: Sarsons (2017), "Recognition for Group Work: gender Differences in Academia", AEA Papers and Proceedings. Vol 197, Issue 5. And Sarsons et al. (2021), "Gender Differences in Recognition for Group Work", Journal of Political Economy, Vol. 129, No.1.
  - Link to paper (paid version) here
  - Link to previous working paper (free) here
- In an experiment, women are more likely than men to be asked to volunteer for, and to accept, low-promotability tasks, contributing to gender disparities in career advancement: Babcock et al. (2017), "Gender Differences in Accepting and Receiving Requests for Tasks with Low Promotability", American Economic Review, Vol. 107, No. 3.
  - Link to paper (paid version) here
  - Link to previous working paper (free) here
  - Link to article in Harvard Business Review, and Business Insider, and Gender Economy
- Female physicians spend significantly more time on clinical note-taking than male physicians, largely due to writing longer and more detailed notes, despite no corresponding career benefit: Chu et al. 2022, "Gender Differences in Non-Promotable Tasks: The Case of Clinical Note-Taking".
  - Link to paper here
- Doctors judge female surgeons more harshly when patients die and have a rosier view of male surgeons abilities when things go well: Sarsons (2017), "Interpreting Signals in the Labor Market: Evidence from Medical Referrals", R&R Review of Economic Studies.
  - Link to paper here
  - Link to article in The Economist
- Women are perceived as less competent due to women being more likely to apologise conditional on having the same ability: Liu and Mo (2024), "Gender Gap in Apologies".
  - Link to paper here
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- For the same results on a male-type task, women self-evaluate themselves more negatively: Exley and Kessler (2022), "The Gender Gap in Self-Promotion", The Quarterly Journal of Economics, Vol. 137, Issue 3, pp. 1345-1381.
  - Link to paper (paid version) here
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  - Link to article in The Harvard Business Review and in VoxEU

### How to counter bias

- Overview over strategies to reduce bias in the short-term: Lai et al. (2016), "Reducing implicit racial preferences: Intervention effectiveness across time", J Exp Psychol Gen, 145(8):1001-16.
  - Link to paper (paid version) here
- Counter-stereotypical pictures overcome spontaneous gender stereotypes: Finnegan et al. (2015), "Counter-stereotypical pictures as a strategy for overcoming spontaneous gender stereotypes", Frontiers in Psychology, Vol. 6.
  - Link to paper here
- Joint evaluations, i.e. evaluating two candidates next to each other, reduces bias: Bohnet et al. (2016), "When Performance Trumps Gender Bias: Joint vs. Separate Evaluation", Management Science, Vol. 26, No. 5.
  - Link to paper here

## Books by Iris Bohnet, Harvard University

- Bohnet and Chilazi (2025): "Make Work Fair", available here
- Bohnet (2016): "What works: Gender Equality by Design", available here